# SPARK VENTURES AUDITED FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2010 and 2009

## SPARK VENTURES

### **AUDITED FINANCIAL STATEMENTS**

# YEARS ENDED JUNE 30, 2010 and 2009

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Spark Ventures

We have audited the accompanying statements of financial position of Spark Ventures as of June 30, 2010 and 2009 and the related statements of activities and cash flows for the years then ended. The financial statements are the responsibility of the Spark Ventures' management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Spark Ventures as of June 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules of functional expenses on pages 9 and 10 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Shapiro, Olesfky & Company

Northbrook, Illinois August 13, 2010

### Spark Ventures Statements of Financial Position June 30, 2010 and 2009

	Assets		<u>2010</u>		2009
Current Assets					
Cash and Cash Equivalents ( Note 2B ) Unconditional Promises to Give Assets Held for Sale Loans Receivable Grants Receivable ( Note 4 )		55	208,614 485 7,664 75,000	\$	208,030 25,000 75,000
Total Current Assets		·	291,763	**********	308,030
Property and Equipment					
Furniture and Equipment, Net of Accumulated Depreciation ( Note 2G )			6,247		4,317
Total Property and Equipment		***************************************	6,247		4,317
Other Assets					
Partner Loan Receivable ( Note 3 )			35,000	***************************************	
Total Other Assets			35,000		-
Total Assets		\$	333,010	\$	312,347
	Liabilities and Net Assets				
Current Liabilities					
Accounts Payable		\$	1,860	\$	432
Total Current Liabilities/ Total Liabilities			1,860		432
Net Assets					
Unrestricted Temporarily Restricted (Note 5) Permanently Restricted		A	225,475 105,675	A-100-45-15-15-15-15-15-15-15-15-15-15-15-15-15	137,123 174,792
Total Net Assets			331,150		311,915
Total Liabilities and Net Assets		\$	333,010	\$	312,347

See Accompanying Notes to Financial Statements.

Spark Ventures
Statements of Activities
For the Years Ended June 30, 2010 and 2009

			2010	***************************************	L'44AAATACHAMMINIMAAAAAA	7	2009	Address of the second s
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Permanently Restricted Restricted	Permanently Restricted	Total
Revenue and Other Support:								
Contributions Underwriting In-kind Contributions Other Income	\$ 271,996 4,825 7,839 21	\$ 148,174	69 + 1 1 +	420,170 4,825 7,839 21	\$ 322,915 48,320 505 1,185	\$ 226,975	; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	\$ 549,890 48,320 505 1,185
Net Assets Released from restrictions in Satisfaction of Program Restrictions	174,792	(174,792)	*	e e	*		\$	Section Company of the Company of th
Total Revenue and Other Support	459,473	(26,618)	,	432,855	372,925	226,975	edosuminamio Addendada de esta propiação polympia, a promonimo de esta de esta polympia de	599,900
Expenses:								
Program Services:								
Partner Programs	215,447	3,250	‡ i	218,697	180,449	; ;	ŧ 1	180,449
Education and Awareness Transformation Trips	25,367	39,249	¥ 1	25,367 39,249	61,291	52,183	THE STATE OF THE S	61,291
Total Program Services	244,537	42,499	*	287,036	252,722	52,183	normalisas hallesperiore property and a second	304,905
Support Services:								
Fundraising General and Administrative	75,606 50,978	] 1	1 1	75,606 50,978	66,031	***************************************	Activisment Antonina Antonina (Activisment Activisment	66,031
Total Support Services	126,584		**************************************	126,584	128,145	-	*	128,145
Total Expenses	371,121	42,499		413,620	380,867	52,183	1	433,050
Change in Net Assets	88,352	(69,117)		19,235	(7,942)	174,792	1	166,850
Net Assets - Beginning of Year	137,123	174,792	HAHHHHHHHHHWAWAAAAAAAAAAAAAAAAAAAAAAAA	311,915	145,065	*	Account of Assessment Control of the State o	145,065
Net Assets - End of Year	\$ 225,475	\$ 105,675	\$	\$ 331,150	\$ 137,123	\$ 174,792		\$ 311,915

See Accompanying Notes to Financial Statements.

### Spark Ventures Statements of Cash Flows For the Years Ended June 30, 2010 and 2009

	<u> 2010</u>	<u>2009</u>
Cash Flows from Operating Activities:		
Change in Net Assets Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities	<u>\$ 19,235</u>	\$ 166,850
Depreciation Expense (Increase) Decrease in Unconditional Promises to Give (Increase) Decrease in Loans Receivable	1,280 25,000 (7,664)	480 (25,000)
(Increase) Decrease in Assets Held for Sale (Increase) Decrease in Grants Receivable Increase (Decrease) in Accounts Payable	(485) - - - 1,428	(75,000) 432
Net Cash Provided by Operating Activities	38,794	67,762
Cash Flows from Investing Activities:		
Purchases of Furniture and Equipment Loan made to Partner ( Note 3 )	(3,210) (35,000)	(4,797)
Net Cash Used in Investing Activities	(38,210)	(4,797)
Net Increase in Cash and Cash Equivalents ( Note 2B )	584	62,965
Cash and Cash Equivalents - Beginning of Year	208,030	145,065
Cash and Cash Equivalents - End of Year	\$208,614	\$ 208,030

See Accompanying Notes to the Financial Statements.

#### 1. ORGANIZATION

Spark Ventures (Spark), an Illinois not-for-profit corporation with headquarters in Chicago, Illinois, exits to form partnerships with high impact organizations around the world that help vulnerable children achieve their potential. In 2007, Spark formed a unique partnership with Hope Ministries in Zambia to stabilize, strengthen and sustain them by providing training, development and resources.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### A. Basis of Presentation

The accounting financial statements have been prepared using the accrual basis of accounting.

Net assets, revenue, gains, and other support and expenses in the accompanying financial statements are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of Spark and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated by the board for specific purposes at any time.

Temporarily Restricted Net Assets – Net assets subject to donor-imposed restriction that may or will be met with either actions of Spark and/or the passage of time. When a restriction expires, temporarily restricted assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released restrictions.

Permanently Restricted Net Assets – Permanently restricted net assets represent resources subject to donor-imposed stipulations to be invested in perpetuity, and only the income may be available for program operations. As of June 30, 2010 and 2009, Spark did not have any permanently restricted assets.

#### B. Cash and Cash Equivalents

Cash and cash equivalents with maturities of three months or less from the date of acquisition are considered cash and cash equivalents.

#### C. Contributions

Contributions are recorded as received. Spark reports contributions of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified into unrestricted net assets and reported in the statement of activities as net assets released from restrictions. In-kind donations received are recorded at their fair value on the date received.

### D. Income Taxes

Spark has been recognized as exempt from federal income taxes on income related to its exempt purposes under Section 501(a) of the Internal Revenue Code of 1986 (IRC) as an organization described in Section 501(c)(3) of the IRC. Spark did not generate any unrelated business income during the years ended June 30, 2010 and 2009.

### E. Functional Expense Allocation

The cost of providing the various programs and supporting services has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services.

Services to sponsors program represents costs used to enhance the sponsor-child relationship. Funds are used to gather and disseminate information to sponsors concerning their sponsored child, process correspondence between the sponsor and the child and educate sponsors on the environment and circumstances of the sponsored child.

Education and awareness program represents costs associated with communicating the needs and vision of partner organizations, as well as sharing information regarding the conditions and realities within the partner country.

Transformation trips program represents costs associated with service learning and volunteer travel to our partner organization. Additionally, a portion of the trip cost goes toward supporting the partner organization.

Partner programs represent costs to assist over 300 children through programs that provide these children with education, food, shelter, health care and emotional support. Spark also uses funds to enhance and expand effectiveness of partner programs, develop and train personnel and execute capital projects.

### F. Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported accounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenue, gains, and other support and expenses during the reported period. Actual results could differ significantly from those estimates.

### G. Property and Equipment

Furniture and equipment are capitalized at cost. The furniture and equipment are being depreciated over their estimated useful lives of five years using a straight-line method, with a half of a year's depreciation recognized in the years of acquisition and disposal. Depreciation expense for the years ended June 30, 2010 and 2009, was \$1,280 and \$480 respectively. Accumulated depreciation for the years ended June 30, 2010 and 2009, was \$1,760 and \$480.

#### 3. PARTNER LOAN RECEIVABLE

During 2010, Spark entered into a loan agreement to advance \$100,000 to Hope Ministries to help fund the land purchase, construction and operations for a poultry farm. As of June 30, 2010, \$35,000 has been disbursed to Hope Ministries in accordance with this agreement. The loan repayment amounts will increase yearly based on the profitability of the farm and in accordance with the agreement, and will be realized through a reduction of the monthly program funding from Spark to Hope Ministries. Interest will be charged at a rate above the U.S. prime and below the in-country (Zambia) commercial rates. As of June 30, 2010, no interest has been charged.

### 4. FOUNDATION GRANT

Spark received a Challenge Grant from a foundation for the year ended June 30, 2010. The grant was structured to match the \$150,000 goal to be raised during a six-month period (September 2009 – February 2010), if and only if the goal was reached. The campaign was successful. Per the terms of the grant, payment from the foundation is made in two equal installments of \$75,000. The first installment of \$75,000 was received in June, 2010. The remaining payment for the year ending June 30, 2010, is due to be received on/or before December 31, 2010, and has been classified as a receivable as of year end.

## 5. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

	Ju	ne 3	<u>0.</u>
	<u>2010</u>		<u>2009</u>
Building of Shelby Goldstein Schoolhouse Future Partner Development Transfers	\$ <u>105,675</u>	\$	44,610 130,182
Total Temporarily Restricted Net Assets	\$ 105,675	\$	174,792

Net assets were released during the year ended June 30, 2010 from donor restrictions by incurring expenses satisfying the purpose specified by donors as follows:

### Purpose restriction accomplished:

Shelby Goldstein Schoolhouse completed	\$ 44,610
Partner development transfers paid	130,182
Total restrictions released	\$ 174,792

Spark Ventures Statement of Functional Expenses For the Year Ended June 30, 2010

			-						and the second s	CONTRACTOR OF THE PROPERTY OF	3	
	Partner	Services to		Education and	Transformation	Total Program			General and	Total Support		Total
	Programs	Sponsors	sors	Awareness	Trips	Expenses	Fun	Fundraising A	Administrative	Service Expenses	ă)	Expenses
Partner operations	\$ 120.132	ья	(1)	*		\$ 120,132	89	6G	ś	€	<del>63</del>	120,132
Professional services	564	4	,	50	,	614	<b>-</b>	4,035	13,406	17,441		18,055
Declinancy	. 77	- 60	12	3,382	262	3,704		4,234	6.386	10,620		14,324
Cutravant and avents			t	8,016	3	8,016	(0)	14,176	•	14,176		22,1
Travel	12.403	60	1,578	3,006	37,802	54,789	•	1,979	88	2,067		56,856
Supriles	2.798	. 00	812	1,497	730	5,837	~	3,242	1,720	4,962		10,7
Postage and freight	87		586	204	t	877	_	1,855	261	2,116		2,993
Markelma			069	8,592	184	9,466	m	13,630	952	14,582		24,048
Meals and entertainment	493	ers.	CZ	472	259	1,236	75	1,023	852	1,975		8,2
Salaries and benefits	66,010	. 0	1	•	,	66,010	0	28,534	25,695	54,229		120,239
Donated Goods and services		ś	ř	1	*		á	2,634	1	2,634		2,634
Fairment	16.162	~	33	148	12	16,355	10	264	1,518	1,782	-	18,137
Total Expenses	\$ 218.697 \$	7.8	3.723 \$	25,367	\$ 39,249	\$ 287,036	69	75,606 \$	50,978	\$ 126,584	c/s	413,620

Spark Ventures Statement of Functional Expenses For the Year Ended June 30, 2009

			ΔÏ	Program Services	e/S						Support Services	ervices			
	ď	Partner	Services to	Education and	,	Fransformation		Fotal Program			General and	ŏ	Total Support		Total
	ď	Programs	Sponsors	Awareness	<i>,</i> ,	Trips	Х̈́	Expenses	Func	Fundraising /	Administrative	Ç	service Expenses		Expenses
Partner operations	S	155,817 \$	\$	\$	<b>₩</b>	The second secon	<b>€</b> 5>	155,817	69	•	G	43		Ø	155,817
Professionai services					3			٠		8,208	16,040	40	24,248		24,248
Occupancy		ı	,		,	1		F		,	4,697	97	4,697		4,697
Outreach and events		1		23,800	00	•		23,800		27,616		•	27,616		51,416
Travel		12,305	3	27.034	34	43,619		82,958		,	8,163	භීය	8,163		91,121
Supplies			2.418		t	1		2,418		854	4,355	55	5,209		7,627
Postage and freight		,			,	ī		1		883		í	883		883
Marketing		2		3.6	909	r		3,606		3,316	5,435	35	8,751		12,357
Salaries and benefits		10.277	8,564	9	51	8,564		34,256		25,154	21,621	21	46,775		81,031
Other expenses		2,050			s	ŀ		2,050		,	1,803	03	1,803	i	3,853
Total Expenses	φ.	\$ 180.449 \$	\$ 10.982	643	61.291 \$	52,183 \$	v9	304,905	ь	66,031	\$ 62,114	14 \$	128,145	69	433,050